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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		APR 1989	APR 1988	JUL-APR 1988/89	JUL-APR 1987/88
AL	Alabama	10,598	10,998	61,654	58,367
AK	Alaska	122	0	1,185	251
AZ	Arizona	350	142	2,313	2,213
AR	Arkansas	15,415	7,083	45,379	46,673
CA	California	9,511	7,141	64,478	63,884
CO	Colorado	1,955	1,776	8,164	6,535
CT	Connecticut	60	626	6,528	2,640
DE	Delaware	625	1,607	12,008	14,609
FL	Florida	11,143	7,449	118,882	108,720
GA	Georgia	7,876	17,532	112,698	104,212
HI	Hawaii	36	0	8,648	9,749
ID	Idaho	7,642	5,101	20,775	20,429
IL	Illinois	64,963	77,130	483,913	603,507
IN	Indiana	46,480	35,070	265,718	289,968
IA	Iowa	55,156	58,196	439,353	423,713
KS	Kansas	6,434	6,169	45,240	42,450
KY	Kentucky	26,911	7,005	103,753	74,916
LA	Louisiana	25,121	21,602	159,461	146,294
ME	Maine	331	376	4,776	5,090
MD	Maryland	5,013	1,077	28,169	25,087
MA	Massachusetts	157	391	2,137	3,033
MI	Michigan	30,381	18,973	137,045	127,926
MN	Minnesota	41,536	71,278	272,652	307,591
MS	Mississippi	6,264	5,083	32,362	35,381
MO	Missouri	44,291	38,527	250,637	233,384
MT	Montana	3,168	2,810	9,051	10,067
NE	Nebraska	7,710	5,189	30,145	29,123
NV	Nevada	17	0	78	0
NH	New Hampshire	0	1,934	311	2,521
NJ	New Jersey	779	837	4,505	4,031
NM	New Mexico	4,325	1,467	18,714	9,125
NY	New York	9,120	13,274	35,276	37,367
NC	North Carolina	12,928	7,935	81,719	81,156
ND	North Dakota	3,744	7,619	14,809	22,028
OH	Ohio	19,978	19,462	326,986	368,733
OK	Oklahoma	4,458	4,364	21,285	20,821
OR	Oregon	6,207	2,799	25,044	25,463
PA	Pennsylvania	10,353	6,609	45,409	44,439
RI	Rhode Island	385	420	2,405	1,233
SC	South Carolina	11,168	9,159	68,539	61,698
SD	South Dakota	3,909	3,438	12,405	11,842
TN	Tennessee	12,890	12,552	80,721	81,684
TX	Texas	37,430	32,821	123,850	148,649
UT	Utah	1,126	102	7,721	5,786
VT	Vermont	249	242	1,285	1,448
VA	Virginia	18,581	12,365	75,781	77,510
WA	Washington	8,617	6,944	39,151	34,190
WV	West Virginia	483	486	1,402	1,712
WI	Wisconsin	41,996	41,514	229,477	205,415
WY	Wyoming	546	353	1,823	1,716
	TOTAL U.S.:	638,538	595,027	3,945,820	4,044,379
CANADA					
AB	Alberta	5,276	5,986	18,053	21,144
BC	Brit. Columbia	1,970	2,184	7,413	6,075
MB	Manitoba	2,547	4,100	15,137	21,108
NB	New Brunswick	1,854	2,354	9,748	12,715
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	1,035	1,118	4,185	4,448
ON	Ontario	16,894	25,321	109,745	191,300
PE	Pr.Edward Isle	171	544	6,229	6,044
PQ	Quebec	21,399	11,984	69,134	110,640
SK	Saskatchewan	1,522	1,428	7,309	16,117
	TOTAL CAN:	52,668	55,019	246,953	389,591
EXPORT SALES:		424,669	362,372	3,346,367	3,364,627
TOTAL AG SALES		1,115,875	1,012,418	7,539,140	7,798,597
Non-Ag	U.S.	38,828	36,782	371,729	352,591
	Canada	1,324	1,607	19,963	21,151
	Exports	12,977	15,892	102,831	101,060
TOTAL NON-AG SALES		53,129	54,281	494,523	474,802
GRAND TOTAL		**1,169,004**	**1,066,699**	**8,033,663**	**8,273,399**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	991	3,219	4,660	1,086	642	10,598
AK Alaska	0	122	0	0	0	122
AZ Arizona	29	0	149	138	34	350
AR Arkansas	75	0	13,584	1,704	52	15,415
CA California	4,369	1,805	2,614	186	537	9,511
CO Colorado	437	0	1,182	85	251	1,955
CT Connecticut	0	0	60	0	0	60
DE Delaware	310	0	115	107	93	625
FL Florida	3,871	1,962	2,546	959	1,805	11,143
GA Georgia	843	1,741	3,105	949	1,238	7,876
HI Hawaii	0	0	0	0	36	36
ID Idaho	747	3,743	3,026	121	5	7,642
IL Illinois	5,163	47,273	4,170	8,140	217	64,963
IN Indiana	1,014	35,410	3,989	5,715	352	46,480
IA Iowa	162	23,317	8,680	22,889	108	55,156
KS Kansas	387	886	3,823	1,147	191	6,434
KY Kentucky	2	24,062	2,024	0	823	26,911
LA Louisiana	4,291	250	18,815	1,734	31	25,121
ME Maine	0	96	170	61	4	331
MD Maryland	0	0	3,658	1,303	52	5,013
MA Massachusetts	0	122	0	0	35	157
MI Michigan	296	19,544	9,875	252	414	30,381
MN Minnesota	15	8,409	28,312	4,218	582	41,536
MS Mississippi	0	3,599	1,572	968	125	6,264
MO Missouri	3,262	2,683	29,457	8,432	457	44,291
MT Montana	0	237	2,931	0	0	3,168
NE Nebraska	236	1,266	2,685	2,015	1,508	7,710
NV Nevada	0	17	0	0	0	17
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	126	494	67	92	779
NM New Mexico	2,078	0	1,925	15	307	4,325
NY New York	243	1,124	6,821	608	324	9,120
NC North Carolina	3,510	919	5,676	1,478	1,345	12,928
ND North Dakota	0	1,049	2,616	79	0	3,744
OH Ohio	1,590	14,494	2,232	1,146	516	19,978
OK Oklahoma	232	251	3,850	65	60	4,458
OR Oregon	163	1,889	3,527	323	305	6,207
PA Pennsylvania	487	560	8,451	594	261	10,353
RI Rhode Island	0	0	300	63	22	385
SC South Carolina	306	1,154	8,710	500	498	11,168
SD South Dakota	0	1,595	1,439	875	0	3,909
TN Tennessee	249	7,563	4,615	153	310	12,890
TX Texas	2,433	6,420	23,735	3,039	1,803	37,430
UT Utah	774	31	321	0	0	1,126
VT Vermont	0	0	207	0	42	249
VA Virginia	1,426	122	15,532	1,015	486	18,581
WA Washington	0	2,550	4,967	775	325	8,617
WV West Virginia	0	483	0	0	0	483
WI Wisconsin	3,106	24,014	12,463	1,651	762	41,996
WY Wyoming	15	0	509	0	22	546
TOTAL U.S.:	43,112	244,107	259,592	74,655	17,072	638,538
CANADA						
AB Alberta	22	0	4,902	352	0	5,276
BC Brit. Columbia	0	12	1,820	11	127	1,970
MB Manitoba	0	379	1,772	396	0	2,547
NB New Brunswick	0	974	750	32	98	1,854
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	997	0	38	1,035
ON Ontario	76	11,277	4,964	281	296	16,894
PE Pr.Edward Isle	0	0	171	0	0	171
PQ Quebec	18	1,689	18,435	27	1,230	21,399
SK Saskatchewan	0	0	1,505	17	0	1,522
TOTAL CAN:	116	14,331	35,316	1,116	1,789	52,668
*EXPORT SALES:	325,936	28,533	47,529	2,769	19,902	424,669
TOTAL AG SALES	369,164	286,971	342,437	78,540	38,763	1,115,875
NON-AG U.S.	28,396	-	-	9,936	496	38,828
Canada	1,050	-	-	274	0	1,324
*Exports	1,048	-	-	11,929	0	12,977
TOTAL NON-AG SALES	30,494	-	-	22,139	496	53,129
GRAND TOTAL	**399,658**	**286,971**	**342,437**	**100,679**	**39,259**	**1,169,004**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	3,523	4,896	0	0	1,653	10,072
Bangladesh	20,787	0	0	0	0	20,787
Brazil	21,567	17,565	36,735	0	0	75,867
Chile	22,142	0	0	0	0	22,142
China	114,998	0	0	0	12,579	127,577
Columbia	2,622	0	0	0	509	3,131
Costa Rica	1,900	0	0	0	345	2,245
Dom. Republic	0	336	0	0	60	396
Ecuador	1,041	0	0	0	0	1,041
Guatemala	4,894	0	4,999	0	0	9,893
Honduras	1,934	0	0	0	0	1,934
Indonesia	24,227	0	0	0	0	24,227
Japan	2,824	3,330	5,332	2,769	4,416	18,671
Korea	39,752	0	0	0	0	39,752
Malaysia	31,235	0	0	0	0	31,235
Martinique	0	0	463	0	0	463
Mexico	380	0	0	0	89	469
New Zealand	2,201	0	0	0	0	2,201
Puerto Rico	0	2,406	0	0	231	2,637
Sri Lanka	3,664	0	0	0	0	3,664
Switzerland	16,907	0	0	0	0	16,907
Taiwan	9,338	0	0	0	20	9,358
TOTAL AG:	325,936	28,533	47,529	2,769	19,902	424,669
NON-AGRICULTURAL						
Japan	202	-	-	0	0	202
Korea	163	-	-	7,287	0	7,450
Mexico	553	-	-	0	0	553
New Zealand	12	-	-	0	0	12
Puerto Rico	5	-	-	0	0	5
Taiwan	50	-	-	4,642	0	4,692
United Kingdom	63	-	-	0	0	63
TOTAL NON-AG:	1,048	-	-	11,929	0	12,977
TOTAL EXPORTS	**326,984**	**28,533**	**47,529**	**14,698**	**19,902**	**437,646**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	2,888	4,660	1,072	8,620
AK Alaska	0	122	0	0	122
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	1,471	16	1,487
CA California	0	0	186	186	372
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	60	0	60
DE Delaware	310	0	115	107	532
FL Florida	3,097	1,901	2,377	898	8,273
GA Georgia	781	1,741	3,028	922	6,472
HI Hawaii	0	0	0	0	0
ID Idaho	0	720	762	121	1,603
IL Illinois	477	44,538	2,428	8,140	55,583
IN Indiana	645	35,410	3,989	5,715	45,759
IA Iowa	0	23,108	8,023	22,841	53,972
KS Kansas	0	0	135	140	275
KY Kentucky	0	24,001	1,931	0	25,932
LA Louisiana	3,600	0	14,412	626	18,638
ME Maine	0	96	170	61	327
MD Maryland	0	0	3,658	1,303	4,961
MA Massachusetts	0	122	0	0	122
MI Michigan	296	19,544	9,875	252	29,967
MN Minnesota	15	8,409	27,654	4,136	40,214
MS Mississippi	0	3,599	895	939	5,433
MO Missouri	0	1,020	13,169	7,720	21,909
MT Montana	0	237	2,831	0	3,068
NE Nebraska	0	1,266	1,138	1,853	4,257
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	126	494	67	687
NM New Mexico	0	0	0	0	0
NY New York	243	1,124	6,821	608	8,796
NC North Carolina	3,513	919	5,597	1,478	11,507
ND North Dakota	0	1,049	2,616	79	3,744
OH Ohio	1,574	14,494	2,232	1,146	19,446
OK Oklahoma	0	0	15	0	15
OR Oregon	0	1,546	2,115	323	3,984
PA Pennsylvania	487	560	7,404	594	9,045
RI Rhode Island	0	0	300	63	363
SC South Carolina	306	1,154	8,710	500	10,670
SD South Dakota	0	1,595	1,439	875	3,909
TN Tennessee	0	7,502	4,615	125	12,242
TX Texas	0	0	0	0	0
UT Utah	0	15	0	0	15
VT Vermont	0	0	207	0	207
VA Virginia	1,334	122	15,402	1,015	17,873
WA Washington	0	2,535	4,869	775	8,179
WV West Virginia	0	483	0	0	483
WI Wisconsin	3,106	24,014	12,415	1,651	41,186
WY Wyoming	0	0	96	0	96
TOTAL U.S.:	19,784	225,960	178,314	66,347	490,405
CANADA					
AB Alberta	22	0	4,902	352	5,276
BC Brit. Columbia	0	12	1,820	11	1,843
MB Manitoba	0	379	1,772	396	2,547
NB New Brunswick	0	974	750	32	1,756
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	997	0	997
ON Ontario	76	11,277	4,964	281	16,598
PE Pr.Edward Isle	0	0	171	0	171
PQ Quebec	18	1,689	18,435	27	20,169
SK Saskatchewan	0	0	1,505	17	1,522
TOTAL CAN:	116	14,331	35,316	1,116	50,879
*EXPORT SALES:	303,380	23,438	38,746	2,769	368,333
TOTAL AG SALES	323,280	263,729	252,376	70,232	909,617
NON-AG U.S.	16,735	-	-	9,140	25,875
Canada	1,050	-	-	274	1,324
*Exports	478	-	-	11,929	12,407
TOTAL NON-AG SALES	18,263	-	-	21,343	39,606
GRAND TOTAL	**341,543**	**263,729**	**252,376**	**91,575**	**949,223**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	3,523	4,896	0	0	8,419
Bangladesh	20,787	0	0	0	20,787
Brazil	9,712	15,212	28,415	0	53,339
Chile	22,142	0	0	0	22,142
China	114,998	0	0	0	114,998
Guatemala	4,894	0	4,999	0	9,893
Indonesia	24,227	0	0	0	24,227
apan	0	3,330	5,332	2,769	11,431
orea	39,752	0	0	0	39,752
Malaysia	31,235	0	0	0	31,235
New Zealand	2,201	0	0	0	2,201
Sri Lanka	3,664	0	0	0	3,664
Switzerland	16,907	0	0	0	16,907
Taiwan	9,338	0	0	0	9,338
TOTAL AG:	303,380	23,438	38,746	2,769	368,333
NON-AGRICULTURAL					
Japan	190	-	-	0	190
Korea	163	-	-	7,287	7,450
New Zealand	12	-	-	0	12
Taiwan	50	-	-	4,642	4,692
United Kingdom	63	-	-	0	63
TOTAL NON-AG:	478	-	-	11,929	12,407
TOTAL EXPORTS	**303,858**	**23,438**	**38,746**	**14,698**	**380,740**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	991	331	0	14	642	1,978
AK Alaska	0	0	0	0	0	0
AZ Arizona	29	0	149	138	34	350
AR Arkansas	75	0	12,113	1,688	52	13,928
CA California	4,369	1,805	2,428	0	537	9,139
CO Colorado	437	0	1,182	85	251	1,955
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	93	93
FL Florida	774	61	169	61	1,805	2,870
GA Georgia	62	0	77	27	1,238	1,404
HI Hawaii	0	0	0	0	36	36
ID Idaho	747	3,023	2,264	0	5	6,039
IL Illinois	4,686	2,735	1,742	0	217	9,380
IN Indiana	369	0	0	0	352	721
IA Iowa	162	209	657	48	108	1,184
KS Kansas	387	886	3,688	1,007	191	6,159
KY Kentucky	2	61	93	0	823	979
LA Louisiana	691	250	4,403	1,108	31	6,483
ME Maine	0	0	0	0	4	4
MD Maryland	0	0	0	0	52	52
MA Massachusetts	0	0	0	0	35	35
MI Michigan	0	0	0	0	414	414
MN Minnesota	0	0	658	82	582	1,322
MS Mississippi	0	0	677	29	125	831
MO Missouri	3,262	1,663	16,288	712	457	22,382
MT Montana	0	0	100	0	0	100
NE Nebraska	236	0	1,547	162	1,508	3,453
NV Nevada	0	17	0	0	0	17
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	92	92
NM New Mexico	2,078	0	1,925	15	307	4,325
NY New York	0	0	0	0	324	324
NC North Carolina	(3)	0	79	0	1,345	1,421
ND North Dakota	0	0	0	0	0	0
OH Ohio	16	0	0	0	516	532
OK Oklahoma	232	251	3,835	65	60	4,443
OR Oregon	163	343	1,412	0	305	2,223
PA Pennsylvania	0	0	1,047	0	261	1,308
RI Rhode Island	0	0	0	0	22	22
SC South Carolina	0	0	0	0	498	498
SD South Dakota	0	0	0	0	0	0
TN Tennessee	249	61	0	28	310	648
TX Texas	2,433	6,420	23,735	3,039	1,803	37,430
UT Utah	774	16	321	0	0	1,111
VT Vermont	0	0	0	0	42	42
VA Virginia	92	0	130	0	486	708
WA Washington	0	15	98	0	325	438
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	48	0	762	810
WY Wyoming	15	0	413	0	22	450
TOTAL U.S.:	23,328	18,147	81,278	8,308	17,072	148,133
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	127	127
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	98	98
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	38	38
ON Ontario	0	0	0	0	296	296
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,230	1,230
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	1,789	1,789
*EXPORT SALES:	22,556	5,095	8,783	0	19,902	56,336
TOTAL AG SALES	45,884	23,242	90,061	8,308	38,763	206,258
NON-AG U.S.	11,661	-	-	796	496	12,953
Canada	0	-	-	0	0	0
*Exports	570	-	-	0	0	570
TOTAL NON-AG SALES	12,231	-	-	796	496	13,523
GRAND TOTAL	**58,115**	**23,242**	**90,061**	**9,104**	**39,259**	**219,781**

*E[illegible]rts listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

APRIL 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,653	1,653
Brazil	11,855	2,353	8,320	0	0	22,528
China	0	0	0	0	12,579	12,579
Columbia	2,622	0	0	0	509	3,131
Costa Rica	1,900	0	0	0	345	2,245
Dom. Republic	0	336	0	0	60	396
Ecuador	1,041	0	0	0	0	1,041
Honduras	1,934	0	0	0	0	1,934
Japan	2,824	0	0	0	4,416	7,240
Martinique	0	0	463	0	0	463
Mexico	380	0	0	0	89	469
Puerto Rico	0	2,406	0	0	231	2,637
Taiwan	0	0	0	0	20	20
TOTAL AG:	22,556	5,095	8,783	0	19,902	56,336
NON-AGRICULTURAL						
Japan	12	-	-	0	0	12
Mexico	553	-	-	0	0	553
Puerto Rico	5	-	-	0	0	5
TOTAL NON-AG:	570	-	-	0	0	570
TOTAL EXPORTS	**23,126**	**5,095**	**8,783**	**0**	**19,902**	**56,906**